



Meru Networks Expands Footprint with a New Sales and Operations Center in Tampa, Florida

Meru Enables Higher Education, Healthcare, Hospitality and Carpeted Enterprises Meet the Demands of BYOD with Powerful Meru WLAN Solutions

TAMPA, FL – January 19, 2012 – [Meru Networks, Inc.](#) (NASDAQ:MERU), a leader in virtualized 802.11 enterprise wireless networking, announced that it is expanding its sales operation with a new 8,000 square foot facility in Tampa, Florida's Westshore Business District. The facility will house 60 new inside sales and sales operation professionals who will provide expert support to customers in Europe, North and South America as enterprises look to Meru for wireless LAN (WLAN) solutions that meet the needs of today's high-demand mobile environments. Average pay of the 60 new jobs will range between \$45,000 to \$75,000; capital investment is \$335,000.

Enterprises leverage the scalability, application performance, and powerful network management capabilities of Meru WLAN technology to meet the ever-increasing demands of mobility. Meru is widely recognized for its unique virtual WLAN architecture that puts the network, rather than the client, in control of network access. Meru Networks has implemented its WLAN solutions in some of the most prestigious universities, primary education institutions and hospitals in the eastern United States.

"Our charter is to provide best-in-class wireless connectivity for environments where Bring Your Own Device (BYOD) is the norm," said Larry Vaughan, senior vice president of worldwide sales, Meru Networks. "Our platform is designed from the ground up for the rigors of BYOD, simplifying WLAN management and minimizing IT overhead. Florida is a natural location for our expanded sales operation and will serve as a central hub for east coast sales initiatives."

Tampa Mayor Bob Buckhorn and Hillsborough County Commission Chair Ken Hagan issued a joint statement saying, "We are very pleased that Meru Networks has selected Tampa to house their sales and operations teams. Meru will bring new jobs and new energy to our local economy as well as continue to strengthen our emerging technology industry. Tampa Hillsborough EDC worked with Meru, Enterprise Florida and our staff throughout the highly competitive process and we look forward to welcoming them to the area. Meru's decision further validates *Bloomberg Businessweek's* recent inclusion of Tampa among the nation's cities with the biggest growth in technology jobs."

To learn more, take a tour of WLAN solutions at [Meru](#).

About Tampa Hillsborough Economic Development Corporation

The Tampa Hillsborough EDC is officially recognized by Enterprise Florida as Hillsborough County's primary business recruitment and retention economic development team in partnership with Hillsborough County and the cities of Tampa, Plant City, Temple Terrace and private Investors. Its primary mission is to create jobs that pay above average wages and to broaden the tax base by generating new, sustainable capital investment. www.TampaEDC.com