



TAMPA HILLSBOROUGH ECONOMIC DEVELOPMENT CORPORATION
INTERNATIONAL TRADE TASK FORCE

GLOBAL TRADE EVENTS IN TAMPA BAY

Opportunities for your Business

Target Sector Trade Event Grants

Enterprise Florida offers Grants to eligible small companies in one of Enterprise Florida's target sectors, which will enable them to participate in major international product exhibitions worldwide. For more information visit: www.eflorida.com

Florida Export Directory

Enterprise Florida invites you to enhance your companies search ability, through a web-based directory, free of charge. For more information visit: www.floridaexportdirectory.com

Upcoming Events

April 6th -12th Trade Winds Forum – Mexico & the Americas

Enterprise Florida offers guidance and logistical support from their office in Mexico City, as well as a partial \$500 subsidy, to the first five Florida manufacturers or producers who register for this event.

- Location: Mexico City, Mexico
- Registration Deadline: February 18th
- Contact: Julie Balzano jbalsano@eflorida.com Tel: 305-808-3666 for details.
- For more information visit: <http://www.buyusa.gov/northcarolina/tradewindsmexico.html>

April 7th Business Opportunities in Spain

Gonzalo Arance, Deputy Director of Enterprise Florida –Spain office, will discuss doing business in Spain and services available to Florida companies.

- Time: 10:00am – 12:00pm
- Location: 401 E Jackson St, 2nd Floor Conference Room, Tampa, FL 33602
- Registration Deadline: April 5th
- Contact: Kathy Acevedo kacevedo@tampaedc.com Tel. 813-218-3304

April 12th – 14th Expo Seguridad Trade Show (Grants Available)

Enterprise Florida and Giprex International invite you to attend Expo Seguridad Mexico, the only trade show in Mexico where you can meet the major manufacturers, distributors, integrators and end users of security products and services.

- Location: Mexico City, Mexico
- Registration Deadline: March 15th
- Contact: Mr. Jurgen Oliver jurgen.oliver@giprex.com Tel: 305-984-0605
- For more information visit: <http://www.exposeguridadmexico.com/>

April 15th – 19th Canton Fair Phase One

Chinese Chamber of Commerce of Tampa Bay has organized a trade mission to one of the largest trade shows in the world, the 109th Canton Fair

- Location: Guangzhou, China
- Contact: Anthony Gaeto Anthony@webdirectbrands.com Tel: 813 843 7180
- For more information visit: www.ccctb.com

April 19th World Trade Center Tampa Bay – Luncheon

Shirley McKay Savage Knight as the recipient of the Betty Castor Lifetime Achievement Award recognizing her contributions to the promotion of international trade and development in the Tampa Bay Area.

- Location: Palma Ceia Golf & Country Club
- Contact: events@wtctampa.com or Tel. 813-864-4500

April 21st – May 12th International Trade Certificate Program

Small Business Development Center, USF offers a Trade Certificate Program, to learn about and discuss advanced topics in international trade.

- Dates and Time: April 21, 26, 28, May 3, 5, 10, 12 From 4:30 – 8:30pm
- Location: 1101 Channelside Dr, Suite 210, Tampa, FL
- Registration Deadline: April 15th 2011
- Contact: Nelson Reyes at 813-905-5810

May 14th – 21st Chile and Peru Sales Mission

The implementation of the US- Peru Trade Promotion Agreement and US- Chile Free Trade Agreement have fostered opportunities in new and existing sectors as US exporters now receive duty-free treatment on products, accounting for nearly 90 percent of current trade.

- Location: Santiago, Chile (May 14th), Lima, Peru (May 18th)
- Registration Deadline: March 28th
- Contact: Ivan Barrios ibarrios@eflorida.com Tel. 305-808-3390
- More info: www.eflorida.com/uploadedFiles/Events/peru-chileflyerFINAL_Layout%201.pdf

May 24th – 27th Hospitalar 2011, International Healthcare Exhibition

Hospitalar is the most important health fair in Latin America. It features products from the most sophisticated state-of-the-art medical technology to disposables; Almost 90,000 professional visitors and over 1,250 exhibitors are anticipated at this year's show

- Location: Sao Paulo, Brazil
- Registration Deadline: March 4th
- Contact: Mike Schiffhauer mschiffhauer@eflorida.com Tel: 407-956-5634
- For more information visit: <http://www.mdna.com/shows/hospitalar.html#page=page-1>

Recurring Events

British American Business Council

Business networking meetings every month, on the last Thursday

Location: Mad Dog's & Englishmen

- Time: 5:30 p.m.
- Contact: inforequest@babctampabay.org Tel: (813) 221-7250
- For additional information, visit <http://www.babctampabay.org/events.php>

Chinese Chamber of Commerce of Tampa Bay

Monthly networking meetings, on the second Thursday.

- Location: Varies
- Time: 6 p.m.
- For additional information, visit <http://www.ccctb.com/default.asp>

French-American Business Council of West Florida

Networking breakfast every month, on the first Wednesday

- Locations: Kahwa Cafe in St. Petersburg (475 2nd St N, Saint Petersburg, FL 33701)
L' Eden in Downtown Tampa (500 N Tampa St., Tampa, FL 33602)
- Time: 8:45 a.m.
- For additional information, visit <http://www.framco.org/>

Indo-US Chamber of Commerce

Business networking meetings every month, on the second Wednesday

- For additional information, visit <http://www.indo-us.org>

Organization of Women in International Trade

Meetings held the 4th Thursday of every month

- Location: Maggiano's
- Time: 12:00pm
- For additional information contact Lindsey Fisher itrade@tbowit.org

Scandinavian and Baltic Trade Association

Luncheons held on the last Friday of every month.

- Location: Chart House (Former Laundry's Seafood House)
- Time: starting at 11:45 a.m.
- RSVP in a timely manner to info@scandbalt.org or go to www.scandbalt.org

Small Business Development Center

International Trade Basics Seminar Once a Month

- Where: SBDC at the University of South Florida, Tampa Port Authority Building, Tampa
- Topic: Business Basics. Small business plays a big role internationally this seminar helps your firm establish a foundation, find a starting point and identify the fundamentals.
- Speaker: Maria Yepes myepes@usf.edu 813.905.5800
- From additional information: <http://www.sbdctampabay.com/training/training-calendar/>

Tampa Latin Chamber of Commerce

Monthly luncheons every month, on the fourth Tuesday

- Location: Doubletree Hotel, on Cypress and West shore
- Time: 11:30 a.m.
- Cost: \$25 with RSVP; \$30 for walk-ups
- RSVP to reservations@tampalatinchamber.com
- For additional information, please visit <http://tampalatinchamber.com>

World Trade Center of Tampa Bay

Invites you to participate on future Trade Missions to Cuba; if interested respond to events@wtctampa.com with your contact information and we will provide you with the necessary information to proceed.

You may also visit:

<http://www.tampaedc.com/site-selection/international-business-development/events.aspx>



Tampa Hillsborough
Economic Development Corporation

The bright place to be: